



Direct Recruiters and subsidiary, Ninjajobs have been recognized as the relationship-focused search firm that assists Cybersecurity Technology companies with recruiting, acquiring and retaining high-impact talent for mission-critical positions. Our search team has a thorough understanding of how to acquire talent in the Cybersecurity industry as well as what it takes to fill open positions.

FINDING TOP TALENT

In 2023, NinjaJobs was acquired by DRI, strengthening our footprint in cybersecurity executive search, recruiting, and staffing. Together, as market leaders, DRI and NinjaJobs cybersecurity teams identify and place top talent across mission-critical roles, from executive leadership to specialized technical positions, helping organizations secure and protect their most valuable digital assets. Our cybersecurity recruiters combine deep industry knowledge with advanced technology to match organizations with the professionals they need to succeed.



CORE VALUES

DRI's core values are our driving forces behind all that we do. We strive to meet our values in our relationships with clients, candidates and coworkers.

1. Respectfully tenacious
2. Team player
3. Positively impacts others
4. Solutions oriented

Across North America, we place leaders and build teams comprised of the following levels:

Levels That We Work With (We Place Leaders & Build Teams)

C-Suite (CEO, COO, CRO, CFO, CMO, CTO, CPO, CHRO)

Leadership (EVP and VPs – Sales, Marketing, Operations, Engineering, Product Management)

Mid-Management (Directors and Managers – Sales, Marketing, Operations, Product Management)

Contributor-Level (Sales, Marketing, Operations, Product Management)

On a daily basis, our GovTech Recruiters are in contact with executive management and hiring authorities looking to hire top professionals in the areas below:

Functions (Types of Roles We Fill)

Growth (BDR, Account Executives, Channel Sales, Alliances, Business Development)

Retention (Account Managers, Customer Success, Support Engineers)

Marketing (Full-stack Marketing, MarCom, Digital Marketing, Product Marketing)

Product Management (Product Managers, Product Owners, Product Marketing)

Field-based Engineers (Field Engineers, Sales Engineers, Solutions Architects, Systems Engineers)

Implementation (Program Managers, Project Managers, Deployment & Implementation Professionals)

The DRI team is comprised of Recruiters and Research Associates with 70+ years of experience who place professionals and executives specializing in these areas of technology:

Firewalls
Antimalware
Data Loss Prevention (DLP)
Security Information and Event Management (SIEM)

Vulnerability Scanners
Cloud Workload Protection Platform (CWPP)
Endpoint Protection
Intrusion Prevention/Detection Systems (IPS/IDS)

Endpoint Detection and Response
Encryption Tools
Virtual Private Networks (VPNs)
Cloud Access Security Broker (CASB)