



Direct Recruiters is a relationship-focused search firm that partners with law firms, legal software providers and legal SaaS companies to recruit, acquire, and retain high-impact business talent for mission-critical roles. As part of our broader Legal Solutions Group, our dedicated legal tech recruiters specialize in placing professionals across key business areas, including marketing, business development, technology, and operations.

### FINDING TOP TALENT

As specialists in legal tech executive search, the Legal Tech division of Direct Recruiters' Legal Solutions Group connects law firms, legal tech vendors, and legal SaaS companies with strategic business talent. Our experienced legal tech recruiters understand the fast-evolving intersection of law, technology, and business operations. We deliver candidates who bring strategic expertise in areas such as marketing, business development, IT, training, and technology.



### CORE VALUES

DRI's core values are our driving forces behind all that we do. We strive to meet our values in our relationships with clients, candidates and coworkers.

1. Respectfully tenacious
2. Team player
3. Positively impacts others
4. Solutions oriented

Within law firms, in-house legal teams, legal tech solutions providers, and legal SaaS organizations, we focus on the following areas.

- Business Development
- Business Services
- IT & Legal Tech
- Learning & Development
- Marketing
- Technology & Innovation

On a daily basis, our legal tech executive search and recruitment team is in contact with executive management and hiring authorities looking to hire key industry professionals.

- Business Development Manager
- Chief Administrative Officer
- Chief Business Development Officer
- Chief Corporate Services Officer
- Chief Information Officer
- Chief Innovation Officer
- Chief Legal Operations Officer
- Chief Marketing Officer
- Chief Operating Officer
- Chief Technology Officer
- Chief Talent & Development Officer
- Chief Transformation Officer
- Corporate Services Manager
- Director of AI
- Director of Business Development
- Director of Business Services
- Director of Corporate Services
- Director of Data Science
- Director of Innovation
- Director of Legal Operations
- Director of Legal Technology
- Director of Professional Development
- Information Technology Manager
- Innovation Manager
- Legal Operations Manager
- Legal Technology Manager
- Marketing Manager
- Operations Manager
- VP of Business Services
- VP of Information Technology
- VP of Internal Operations
- VP of Legal Innovation
- VP of Legal Operations
- VP of Marketing & Client Strategy
- VP of Practice Management