Direct Recruiters has been recognized as the relationship-focused search firm that assists Electronic Security and Physical Security companies with recruiting, acquiring and retaining high-impact talent for mission-critical positions. With today's ever growing need for security at airports, government agencies, banking, commercial areas, utilities, university campuses, and healthcare facilities, there has been tremendous growth in companies that provide Electronic and Physical Security solutions.

FINDING TOP TALENT

DRI has been an active player in the executive search and recruiting industry for over 30 years. Our success can be attributed to the trust and relationships we have built with clients and candidates alike. Discretion, confidentiality, honesty and integrity are the guiding principles of our business and our promise to those we serve.

Companies that are able to attract, recruit and acquire the best talent will lead the industry The DRI executive search team is comprised of Senior Recruiters and Research Associates who have a thorough understanding of how to recruit for the Security Industry, current job market, and what it takes to fill open Security positions

CORE VALUES

DRI's core values are our driving forces behind all that we do. We strive to meet our values in our relationships with clients, candidates and coworkers.

1. **Respectfully tenacious**
2. **Team player**
3. **Positively impacts others**
4. **Solutions oriented**

Across North America, we place leaders and build teams comprised of the following levels:

Levels That We Work With (We Place Leaders & Build Teams)

C-Suite (CEO, COO, CRO, CFO, CMO, CTO, CPO, CHRO)
Leadership (EVP and VPs – Sales, Marketing, Operations, Engineering, Product Management)
Mid-Management (Directors and Managers – Sales, Marketing, Operations, Product Management)
Contributor-level (Sales, Marketing, Operations, Product Management)

On a daily basis, our GovTech Recruiters are in contact with executive management and hiring authorities looking to hire top professionals in the areas below:

Functions (Types of Roles We Fill)

Growth (BDR, Account Executives, Channel Sales, Alliances, Business Development)
Retention (Account Managers, Customer Success, Support Engineers)
Marketing (Full-stack Marketing, MarCom, Digital Marketing, Product Marketing)
Product Management (Product Managers, Product Owners, Product Marketing)
Field-based Engineers (Field Engineers, Sales Engineers, Solutions Architects, Systems Engineers)
Implementation (Program Managers, Project Managers, Deployment & Implementation Professionals)

The DRI team is comprised of Recruiters and Research Associates with 70+ years of experience who place professionals and executives specializing in these areas of technology:

AI, ML, Predictive & Analytical Software	Closed Circuit Television (CCTV)	Access Control
Video Management Software	Biometric Solutions	Intrusion detection
Video Analytics Software	Integrated Security Systems	Structured Cabling
IP & analog Cameras	Identity Management	Data Communications & Networking