



Direct Recruiters has been recognized as the relationship-focused Real Estate Technology & PropTech executive search firm that assists organizations with recruiting, acquiring and retaining high-impact employees for mission-critical positions. We provide executive search, recruitment and staffing services to fill roles in the Real Estate Technology industry.

FINDING TOP TALENT

Real Estate Technology or PropTech includes a vast array of technologies and software that real estate agents and brokers use for real estate investment, construction, and to buy, sell, market and manage properties. In just the first 6 months of 2019, \$12.9 billion was invested into real estate technology startups. With endless growth potential, real estate technology companies are seeking top proptech talent to continue their success and build their teams – that's where Direct Recruiters comes in. DRI's team of proptech recruiters and real estate technology recruiters are well versed in placing high-level candidates into high-tech organizations.

CORE VALUES



DRI's core values are our driving forces behind all that we do. We strive to meet our values in our relationships with clients, candidates and coworkers.



1. Respectfully tenacious



2. Team player



3. Positively impacts others

4. Solutions oriented

Across North America, we place leaders and build teams comprised of the following levels:

Levels That We Work With (We Place Leaders & Build Teams)

C-Suite (CEO, COO, CRO, CFO, CMO, CTO, CPO, CHRO)

Leadership (EVP and VPs – Sales, Marketing, Operations, Engineering, Product Management)

Mid-Management (Directors and Managers – Sales, Marketing, Operations, Product Management)

Contributor-level (Sales, Marketing, Operations, Product Management)

On a daily basis, our Real Estate Tech Recruiters are in contact with executive management and hiring authorities looking to hire top professionals in the areas below:

Functions (Types of Roles We Fill)

Growth (BDR, Account Executives, Channel Sales, Alliances, Business Development)

Retention (Account Managers, Customer Success, Support Engineers)

Marketing (Full-stack Marketing, MarCom, Digital Marketing, Product Marketing)

Product Management (Product Managers, Product Owners, Product Marketing)

Field-based Engineers (Field Engineers, Sales Engineers, Solutions Architects, Systems Engineers)

Implementation (Program Managers, Project Managers, Deployment & Implementation Professionals)

The DRI team is comprised of Recruiters and Research Associates with 70+ years of experience who place professionals and executives specializing in these areas of technology:

Property Management Software
Construction Management Software
Digital Transformation
Mobility Solutions
Deal Management SaaS

Smart Building Technology
CRE Software
Investment/Asset Management
Smart Workplaces
ESG